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**Salem Hospital Corporation a/k/a The Memorial Hospital of Salem County and Health Professionals and Allied Employees (HPAE). Case 04-CA-064458**

July 31, 2012

**DECISION AND ORDER**

BY CHAIRMAN PEARCE AND MEMBERS GRIFFIN  
AND BLOCK

On April 17, 2012, Administrative Law Judge Robert A. Giannasi issued the attached decision. The Respondent filed exceptions and a supporting brief, the Acting General Counsel filed an answering brief, and the Respondent filed a reply brief.

The National Labor Relations Board has delegated its authority in this proceeding to a three-member panel.

The Board has considered the decision and the record in light of the exceptions and briefs and has decided to affirm the judge's rulings, findings, and conclusions and to adopt the recommended Order as modified.<sup>1</sup>

**ORDER**

The National Labor Relations Board adopts the recommended Order of the administrative law judge and orders that the Respondent, Salem Hospital Corporation a/k/a The Memorial Hospital of Salem County, Salem, New Jersey, its officers, agents, successors, and assigns, shall take the action set forth in the Order as modified.

1. Substitute the following for paragraph 1(a).

“(a) Refusing to bargain collectively with the Union, Health Professionals and Allied Employees (HPAE), by failing and refusing to furnish it with requested information that is relevant and necessary to the Union's performance of its functions as the collective-bargaining representative of employees in the following unit:

All full-time, regular part-time and per diem Registered Nurses including Staff Nurses, Case Managers, and Charge Nurses, employed by the Respondent at the Memorial Hospital of Salem County located at Woodstown Road, Salem, New Jersey, excluding all other employees, managers, guards and supervisors as defined in the Act.”

2. Substitute the attached notice for that of the administrative law judge.

<sup>1</sup> We shall modify the judge's recommended Order to conform to the Board's standard remedial language for the violation found, and we shall substitute a new notice to conform to the Order as modified.

Dated, Washington, D.C. July 31, 2012

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Mark Gaston Pearce, Chairman

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Richard F. Griffin, Jr., Member

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Sharon Block, Member

(SEAL) NATIONAL LABOR RELATIONS BOARD

**APPENDIX**

NOTICE TO EMPLOYEES  
POSTED BY ORDER OF THE  
NATIONAL LABOR RELATIONS BOARD  
An Agency of the United States Government

The National Labor Relations Board has found that we violated Federal labor law and has ordered us to post and obey this notice.

**FEDERAL LAW GIVES YOU THE RIGHT TO**

Form, join, or assist a union  
Choose representatives to bargain with us on your behalf  
Act together with other employees for your benefit and protection  
Choose not to engage in any of these protected activities.

WE WILL NOT refuse to bargain collectively with the Union, Health Professionals and Allied Employees (HPAE), by failing and refusing to furnish it with requested information that is relevant and necessary to the Union's performance of its functions as the collective-bargaining representative of our employees in the following bargaining unit:

All full-time, regular part-time and per diem Registered Nurses including Staff Nurses, Case Managers, and Charge Nurses, employed by us at the Memorial Hospital of Salem County located at Woodstown Road, Salem, New Jersey, excluding all other employees, managers, guards and supervisors as defined in the Act.

WE WILL NOT in any like or related manner interfere with, restrain, or coerce you in the exercise of the rights listed above.

WE WILL furnish the Union with the information it requested on August 15, 2011.

SALEM HOSPITAL CORPORATION A/K/A THE  
MEMORIAL HOSPITAL OF SALEM COUNTY

*William Slack, Esq.*, for the General Counsel.  
*Kaitlin Brundage, Esq.*, for the Respondent.  
*Lisa Leshinski, Esq.*, for the Charging Party.

## DECISION

### STATEMENT OF THE CASE

ROBERT A. GIANNASI, Administrative Law Judge. This case was tried on March 5, 2012, in Philadelphia, Pennsylvania. The complaint alleges that Respondent violated Section 8(a)(5) and (1) of the Act by failing to provide information to the Charging Party Union (the Union), which was the certified bargaining representative of an appropriate unit of its employees. The Respondent filed an answer, later amended, denying the essential allegations in the complaint and asserting that the Board's earlier certification of the Union was erroneous.

After the close of the hearing,<sup>2</sup> the parties submitted briefs, which I have read and considered. Based on the entire record in the case, I make the following:

### FINDINGS OF FACT

#### I. JURISDICTION

The Respondent, a New Jersey corporation with a facility in Salem, New Jersey, is engaged in the operation of an acute care hospital. During a representative 1-year period, Respondent received gross revenues in excess of \$250,000 and purchased and received goods at its hospital valued in excess of \$50,000 directly from points outside the State of New Jersey. Accordingly, I find, as Respondent admits, that Respondent is an employer engaged in commerce within the meaning of Section 2(2), (6) and (7) of the Act and is a healthcare institution within the meaning of Section 2(14) of the Act.

The Union is a labor organization within the meaning of Section 2(5) of the Act.

#### II. THE ALLEGED UNFAIR LABOR PRACTICES

##### A. The Facts

After extensive proceedings in a representation case involving the Union and Respondent (Case No. 4-RC-21697), on August 3, 2011, the Board issued a decision and certification of representative concluding that the Union was the exclusive

collective bargaining representative of the Respondent's employees in the following appropriate unit:

All full-time, regular part-time and per diem Registered Nurses, including Staff Nurses, Case Managers, and Charge nurses, employed by the [Respondent] at the Memorial Hospital of Salem County located at Woodstown Road, Salem, New Jersey, excluding all other employees, managers, guards and supervisors as defined in the Act.

The Union had won a Board-conducted election held on September 1 and 2, 2010, and the Board rejected Respondent's objections to the conduct of that election (GC Exh. 2).<sup>3</sup>

On August 15, 2011, the Union's staff representative, Sandra Lane, wrote a letter to Respondent's interim chief executive officer, Richard Grogan, requesting information from the Respondent in advance of contract negotiations, which she asked to be scheduled later in the year. The information request included such items as a list of employees, with rates of pay, hours, benefits and other related matters. It also included items such as hours and other information with respect to agency staff, that is, contract employees, who performed the same type of work as employees in the unit represented by the Union. The complete information request was as follows:

##### A. Bargaining Unit Information:

Please provide in a Microsoft Excel File (or similar spreadsheet program) a list of current bargaining unit employees by first and last name. For each employee, please include:

- Date of Hire
- Years of accredited RN experience as of August 1, 2011
- Unit/Department
- Status (i.e. Full Time, Part Time, PRN/Per Diem)
- Base rate of pay
- Scheduled hours and shift per week
- Total earnings for 2010 and 2011 to date
- Total hours worked in 2010 and 2011 to date
- Regular hours worked 2010 and 2011 to date
- Overtime hours worked 2010 and 2011 to date
- On call hours worked 2010 and 2011 to date
- Shift differential payments 2010 and 2011 to date

<sup>2</sup> I make the following corrections to the transcript: At page 6, line 18, the word "record" should be deleted and the word "hearing" should be substituted; commas should be added after the word "call" and after the word "e-mail" at line 19 of page 6; at line 23 of page 6, the word "point" should be deleted and the word "under" should be substituted; at page 8, line 11, the word "Or" should be substituted for the word "Nor" and "have raised" should be substituted for "it raise;" at page 11, line 8, the word "matter" should be substituted for the word "method;" and, at page 12, line 22, the word "proofs" should be "proof."

<sup>3</sup> Respondent subsequently refused the Union's request to bargain based on the Board's certification. The Board found that such refusal violated Section 8(a)(5) and (1) of the Act. See Board's decision reported at 357 NLRB No. 119 (November 29, 2011) (Case No. 4-CA-64455). The Respondent has filed a petition to review that decision and the matter is pending. I am advised, in the U.S. Court of Appeals for the D.C. Circuit.

- PTO accrual at present for eligible employees
- 1. Total costs for the following items for 2010 and 2011 to present:
  - On-call pay
  - PTO paid for eligible employees
  - Shift differential payments
  - Education payments
- 2. Total number of hours worked by Agency staff for 2011 to present broken down by department.
- 3. A list of all agency staff currently working and a copy of their contracts.
- 4. The total number of hours worked by bargaining unit employees 2011 to present.
- 5. A list of vacant positions in each job title as of August 1, 2011.
- 6. A list of all exempt employees.
- 7. A list of all departments that have on-call.
- B. Pension and Benefits
  1. A list of current employees participating in the 401(k) plan, including the employee's Annual Earnings, contributions made by each employee, and the employer match for 2010 and 2011 to present.
  2. Employee and employer payments for health and/or dental insurance, premium cost per eligible employee, and status
- C. Staffing
  1. Please provide a copy of any policies
  2. Copy of any and all acuity systems and guidelines used to staff
  3. Process by which staffing is done
  4. Staffing grids for each department
- D. Employer Policies
  1. Copy of all policy and procedure manuals.

According to Union Representative Lane, the information requested concerning the unit employees as well as the contract employees would enable the Union to negotiate contract terms to preserve and protect unit work. Tr. 20–24.

On August 17, 2011, Grogan responded by stating that Respondent would contest the certification because of objections to the Board election. Therefore, Grogan added, Respondent was declining to meet and bargain with the Union.

There were no further communications between the parties and the Union never received the information it requested.

#### B. Discussion and Analysis

##### 1. Procedural issue

The Respondent sought, in this case, to make a collateral attack on the Board's certification by asserting that the election in which its employees chose the Union was held in an inappropriate unit. In support of that effort, Respondent made an offer of proof, which I rejected, that it would "elicit information regarding the eroding effect of the Board's decision" in *Specialty Healthcare & Rehabilitation Center of Mobile*, 357 NLRB No. 83 (August 26, 2011) upon the Board's Healthcare Rule (284 NLRB 1576 (1987)), which the Board applied to the

Respondent in the representation case (Respondent's Rejected Exhibit 1 at fourth unpaginated page). It is, of course, well settled that, in the absence of newly discovered or previously unavailable evidence or special circumstances, an employer may not relitigate issues in a subsequent unfair labor practice proceeding that were or could have been raised in a prior representation case. See *Pace University v. NLRB*, 514 F.3d 19, 23–25 (D.C. Cir., 2008); *Dexter Fastener Technologies*, 321 NLRB 612 (1996), *enfd.* 145 F.3d 1330 (6th Cir. 1998) (information case); *Keauhou Beach Hotel*, 298 NLRB 702 (1990) (same).

Respondent points to no newly discovered factual evidence bearing on relevant unit issues that would not have been available in the representation hearing. There is thus no basis to warrant relitigation of unit issues that were or could have been presented in the representation proceeding in this, a separate and distinct unfair labor practice hearing involving a refusal to provide information. Rather, Respondent essentially argues that the Board should apply *Specialty Healthcare*, which dealt with units in nursing homes or nonacute health institutions, to situations involving acute care hospitals, like Respondent, which are covered under the Board's Healthcare rules. An assertion that the Board ought to change existing law does not amount to special circumstances in the context presented here, and the Respondent cites no cases that hold otherwise.<sup>4</sup>

Indeed, the Respondent made or could have made the same assertion in the certification Section 8(a)(5) case that is presently pending before the Court of Appeals. (4–CA–64455; 357 NLRB No. 19, cited above).<sup>5</sup> Even though *Specialty Healthcare* was issued after the Board issued the certification in the representation case, it appears that Respondent made essentially the same argument to the Board in the representation proceeding that led to the certification Section 8(a)(5) case. For example, it did argue that the Healthcare rules for acute care hospitals, such as the Respondent here, were contrary to the Act and thus invalid. See Regional Director's decision and direction of election in Case 4–RC–21697 (August 2, 2010). Even after the issuance of the *Specialty Healthcare* decision, the Respondent apparently did not raise the issuance of that decision in a motion for reconsideration of the Board's representation-case decision and certification of representative. Nor did it raise the matter in the subsequent Section 8(a)(5) refusal to bargain case, which was based on the certification issued in the representation case. Thus, nowhere in Respondent's response to the Board's notice to show cause in the certification Section 8(a)(5) case did Respondent raise the *Specialty Healthcare* argument, even though it raised other arguments attacking the election results in the representation case (Employer/Respondent's response to Board's notice to show cause and cross-motion to dismiss complaint in Case No. 4–CA–64455, dated October 27, 2011; see also 357 NLRB No. 19, at slip op. 1, fn. 2, 3 and 5). In any event, the assertion that an intervening Board decision,

<sup>4</sup> To the extent that Respondent asks for a change in Board law, I am not authorized to address that issue, which is for the Board itself to decide. See *Waco, Inc.*, 273 NLRB 746, 749 fn. 14 (1984).

<sup>5</sup> I have accepted Respondent's offer to consult the records in the representation case and the unfair labor practice case based on that representation case. See Respondent's brief at pp. 7–8.

which, on its face, does not affect unit determinations in this case, should arguably be extended to change the law governing acute care hospitals does not amount to special circumstances warranting a relitigation of representation case issues here. Furthermore, as Respondent's counsel conceded at the hearing in this case (Tr. 11), Respondent will be raising its *Specialty Healthcare* argument before the Court of Appeals on review of the certification Section 8(a)(5) case. If the argument is to be considered at all, that is where it should be considered.

In these circumstances, Respondent's procedural contention, which attacks the Board certification and the underlying unit determination in the representation case, is unpersuasive and does not provide a defense in this case. I adhere to my ruling rejecting Respondent's offer of proof.

## 2. The information request

An employer violates Section 8(a)(5) and (1) of the Act when it fails or refuses to provide information needed by the bargaining representative of its employees in contract negotiations or administration. *NLRB v. Truitt Mfg. Co.*, 351 U.S. 149, 152–153 (1956). Information pertaining to employees in the bargaining unit is presumptively relevant. When information pertains to nonunit matters, the burden to show relevance is “not exceptionally heavy.” And the Board uses a “broad discovery-type of standard” in assessing relevance in information requests. *Alcan Rolled Products*, 358 NLRB No. 11, slip op. at 4 (2012), citing and quoting applicable authorities.

The Union's request in this case mostly involved information pertaining to employees in the bargaining unit and thus was presumptively relevant. Similar requests have been found presumptively relevant. See *Piggly Wiggly Midwest*, 357 NLRB No. 191, slip op. 2 (2012); *Essex Valley Visiting Nurses Assn.*, 353 NLRB 1044, 1050 (2009); *U.S. Information Services*, 341 NLRB 988 (2004); *Dexter Fastener Technologies*, supra, 321 NLRB at 612–613; *Pavilion at Forrestal Nursing & Rehabilitation*, 346 NLRB 458, 462–463 (2006); and *Beverly Health and Rehabilitation Services, Inc.*, 328 NLRB 885, 888 (1999).

The Union also asked for information about the hours, wages and working conditions of contract employees used by Respondent to work side by side with unit employees. Union Representative Lane testified about the need for such information in order for the Union to bargain effectively for the employees it represents. Respondent offered no evidence to rebut Lane's testimony or to show lack of relevance. Clearly, such information is necessary for the Union to bargain effectively over the wages, hours and working condition for the unit employees it represents. See *Pavilion at Forrestal Nursing*, supra; and *St. George Warehouse, Inc.*, 341 NLRB 904, 925 (2004) enfd. 420 F.3d 294 (3d Cir. 2005).

Thus, I find that the Union's entire information request met the Board's standards for relevance and the information should have been provided.

In its answer to the complaint and again in its brief, the Respondent asserts that the Union's information request was overly broad, burdensome and asked for confidential information. However, Respondent did not raise these matters in its response to the Union's information request in order to give the Union an opportunity to answer legitimate concerns. It simply

refused to provide the information. And it submitted no evidence at the hearing in support of its bald and conclusory assertions. In these circumstances, the Respondent cannot be heard to complain about the alleged breadth, burdensomeness and confidentiality of the information. As the Board has stated with respect to confidentiality concerns, the party asserting those concerns in an information case, “may not simply refuse to furnish the requested information, but must raise its confidentiality concerns in a timely manner and seek an accommodation from the other party.” *Alcan Rolled Products*, supra, slip op. 5, citing authorities. See also *Martin Marietta Energy Systems*, 316 NLRB 868, 869 n. 6 (1995) (burden on employer to show burdensomeness); *Honda of Hayward*, 314 NLRB 443, 450 fn. 6 (1994) (burden on employer to raise broadness issue in reply to information request).

In any case, I find no merit in Respondent's assertions in this respect. It submitted no evidence at the hearing to support its assertions, as to which it has the burden of proof. The information requests were neither too broad nor too burdensome to produce. See *Martin Marietta*, supra; and *Jacksonville Area Association for Retarded Citizens*, 316 NLRB 338, 340 (1995). With particular reference to assertions of confidentiality, the Board has clearly stated that confidential information is limited to certain specified situations, none of which are present in this case. See *Alcan Rolled Products*, supra, slip op. 5. And, as indicated above, the Union asked for material that traditionally has been required to be produced.

In these circumstances, I find that Respondent's failure and refusal to provide the information requested by the Union amounted to a violation of Section 8(a)(5) and (1) of the Act.

## CONCLUSIONS OF LAW

1. By failing and refusing to provide the information requested by the Union in its August 15, 2011, letter, Respondent has violated Section 8(a)(5) and (1) of the Act.

2. The above violation is an unfair labor practice within the meaning of the Act.

## REMEDY

Having found that the Respondent has engaged in an unfair labor practice, I find that it must be ordered to cease and desist therefrom and to take certain affirmative action designed to effectuate the policies of the Act.

On these findings of fact and conclusion of law and on the entire record, I issue the following recommended<sup>6</sup>

## ORDER

The Respondent, its officers, agents, successors, and assigns, shall

### 1. Cease and desist from

(a) Failing and refusing to provide information to the Union that is relevant and necessary to its role as the exclusive bargaining representative of the employees in the following unit:

<sup>6</sup> If no exceptions are filed as provided by Sec. 102.46 of the Board's Rules and Regulations, the findings, conclusions, and recommended Order shall, as provided in Sec. 102.48 of the Rules, be adopted by the Board and all objections to them shall be deemed waived for all purposes.

All full-time, regular part-time and per diem Registered Nurses, including Staff Nurses, Case Managers, and Charge nurses, employed by the Respondent at the Memorial Hospital of Salem County located at Woodstown Road, Salem, New Jersey, excluding all other employees, managers, guards and supervisors as defined in the Act.

(b) In any like or related manner interfering with, restraining, or coercing employees in the exercise of the rights guaranteed them by Section 7 of the Act.

2. Take the following affirmative action necessary to effectuate the policies of the Act.

(a) Furnish the Union with the information it requested on August 15, 2011.

(b) Within 14 days after service by the Region, post at its facility in Salem, New Jersey, copies of the attached notice marked "Appendix."<sup>7</sup> Copies of the notice, on forms provided by the Regional Director for Region 4, after being signed by Respondent's authorized representative, shall be posted by the Respondent and maintained for 60 consecutive days in conspicuous places, including all places where notices to employees are customarily posted. In addition to physical posting of paper notices, notices shall be distributed electronically, such as by email, posting on an intranet site, and/or other electronic means, if the Respondent customarily communicates with employees by such means. Reasonable steps shall be taken by the Respondent to ensure that the notices are not altered, defaced, or covered by any other material. In the event that, during the pendency of these proceedings, the Respondent has gone out of business or closed the facility involved in these proceedings, the Respondent shall duplicate and mail, at its own expense, a copy of the notice to all current and former employees employed by the Respondent at any time since August 15, 2011.

(c) Within 21 days after service by the Region, file with the Regional Director a sworn certification of a responsible official

<sup>7</sup> If this order is enforced by a judgment of a United States court of appeals, the words in the notice reading "Posted by Order of the National Labor Relations Board" shall read "Posted Pursuant to a Judgment of the United States Court of Appeals Enforcing an Order of the National Labor Relations Board."

on a form provided by the Region attesting to the steps that the Respondent has taken to comply.

Dated, Washington, D.C. April 17, 2012

#### APPENDIX

#### NOTICE TO EMPLOYEES

POSTED BY ORDER OF THE

NATIONAL LABOR RELATIONS BOARD

An Agency of the United States Government

The National Labor Relations Board has found that we violated Federal labor law and has ordered us to post and obey this notice.

#### FEDERAL LAW GIVES YOU THE RIGHT TO

Form, join, or assist a union

Choose representatives to bargain with us on your behalf

Act together with other employees for your benefit and protection

Choose not to engage in any of these protected activities.

WE WILL NOT fail and refuse to provide information to the Union (Health Professionals and Allied Employees (HPAE)) that is relevant and necessary to its role as the exclusive bargaining representative of the employees in the following unit:

All full-time, regular part-time and per diem Registered Nurses, including Staff Nurses, Case Managers, and Charge nurses, employed by the Respondent at the Memorial Hospital of Salem County located at Woodstown Road, Salem, New Jersey, excluding all other employees, managers, guards and supervisors as defined in the Act.

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SALEM HOSPITAL CORPORATION A/K/A THE  
MEMORIAL HOSPITAL OF SALEM COUNTY